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ACC Association of Corporate Counsel
NORTHEAST

FOCUS

WHERE LEADERSHIP COMES INTO VIEW

President's Letter

Karen Higgins Valentine

Dear Members and Colleagues,

This will be my last President's Letter as I will be rolling off as chapter president in October, and handing over this role to my wonderful and very capable Board colleague, Gemma Dreher. Being chapter president for the past two years has been an exciting, dynamic and rewarding role, and I want to reflect on some of the success we've shared together. When we first outlined our three core priorities in Q1 2018, our Board set out to: (1) increase membership awareness and involvement in our chapter's offerings, (2) strengthen our sponsorship base, and (3) maximize our chapter's value for both members and sponsors.

Over the past two years, our chapter has increased outreach activities outside of the Boston area to membership locations such as Rhode Island and New Hampshire. This has allowed us to increase membership involvement and expand our face-to-face interactions amongst a broader segment of our membership. On the sponsorship side, we've maintained our strong sponsorship base, while adding new sponsors throughout the Northeast. And lastly, we've added an array of new programs promoting wellness for our next generation of members as well as more webinars, talks, networking events and socials.

With a focus on these priorities, we are pleased with the accomplishments of the past few years. And we will continue, through our chapter's hard work and determination, to ensure that our offerings will continue to be significant and relevant for our members and sponsors. ACC has always proven to be a valuable addition to my legal career, and I am excited to remain an active Board member and support Gemma in her new role as chapter president.

Volunteering & Board Service

When I joined the ACC Northeast Board several years ago, it was at a time in my career where I had the bandwidth to take on new challenges. As is often the case, however, the demands of my day job kicked into high gear and put greater demands on my availability. Peers would sometimes ask how I have the time to do it all? But the reality is, being active in ACC has enabled me to be more efficient, confident and effective in my career as general counsel.

My service on the ACC Northeast Board has been additive, and not distractive, to my professional advancements. As I roll off as president, I look forward to remaining an active member of the Board, and I'm delighted to support Gemma's transition into her new role as chapter president. In addition, I am excited to join several of our members representing our chapter in Phoenix at the ACC Annual Meeting, and I hope to see many of you there.

Just recently, a survey of our membership found that over 40 percent of respondents would like to explore further opportunities to volunteer with ACC Northeast. Please reach out to me or any other member of our Board if you are interested in hearing more about how you can join a Board committee or otherwise become more involved with our chapter. Many opportunities exist and your feedback along with your involvement is welcome!

The Unique Role of Corporate Counsel

ACC has built a strong organization with dedicated staff and international support around in-house legal departments and corporate counsel. The unique functions of our job are what bring us together and what makes ACC Northeast so successful.

As you know, we in-house legal professionals wear many hats over the course of our careers. At times we may be neck-deep in regulatory work while another day, we may be reviewing contracts. Often times we are interacting with nearly every department of a company and having an impact on the company culture as a whole. This style of legal practice is demanding, enriching, but difficult to understand for those not living it. That's what makes ACC membership so valuable. By bringing in-house and corporate counsel together for CLEs and networking, we can gather tips and take best practices from one another, and discover new ways to be better at our jobs.

I want to close by thanking all of you for allowing me to have so much fun and satisfaction these past few years. It has been a pleasure to be your president and I look forward to many more years with ACC Northeast.

Communications Committee

Communications Committee and Newsletter Editorial Board: Stephanie Lambert (editor-in-chief), Brian Ciaramicoli, James Coughlin, and Patrick Wu. Additional contributors in Q3: Alex Aferiat and Gwenn Roos

The Modern Partnership: In-house and Outside Counsel

By Cathy Landman and Margo Wolf O'Donnell

As lawyers take on increasingly sophisticated business advisor roles in today's marketplace, the partnership between in-house and outside counsel has become more important than ever. And while every lawyer wants to provide the best possible service to the client, the practical steps for achieving outstanding service in this context are not always clear. Drawing on our shared experience, we have identified four key steps lawyers on both sides of this relationship can take to help them build their credibility and deliver solutions that advance their business.

1. Develop a commercial point of view, and base the legal strategy on business goals

So many skilled lawyers bring a nuanced understanding of the law to their work, but when it is time to apply that knowledge and counsel to the company's business strategy, they have difficulty bridging the divide between the worlds of law and business. The key to becoming a valued business advisor and in-house lawyer is understanding not just the legal risks for the company on a given matter, but also the interplay between those risks and the company's larger business goals.

In a legal practice, that means having a conversation early on to ensure an understanding of the desired result. And that conversation needs to continue as a matter unfolds and new information comes to light.

An understanding of what the company is trying to achieve — where they are now and where they want to be — should drive the legal strategy and lead you to the legal remedy that furthers those goals. That may mean litigating or not, finding a resolution outside of litigation, or coming at the problem from another angle, such as a new approach to a deal or contractual language.

2. Educate each other and constantly reflect on what you are learning

It is crucial for both sides of this partnership to make time to educate each other — for the outside counsel to educate the client on the most pressing legal issues they may face, and for the in-house team to educate the outside counsel on how their business works. To facilitate communication that extends beyond just the discovery phase, develop a work process that includes shared folders, files, timelines, and project plans, and encourage both teams to check in regularly.

Designate time for reflection at important milestones throughout the project so that the in-house and outside teams may ask of themselves and each other what they have learned and how it might alter the goals or process going forward. Finally, make sure both teams are speaking the same language by using the right tools and a shared vocabulary.

While written word is the order within law firms, the business community tends to rely on tools like PowerPoint for communication. Sometimes translating a lengthy document into a more visual mode can facilitate understanding and even yield creative, new solutions to the problem.

Always be thinking not just about communication between the inside and outside teams, but also how to enable the in-house team to present ideas to their internal clients, the business leaders.

3. Build a shared roadmap that can evolve, and demonstrate good judgment

The in-house counsel is continuously juggling big priorities with the day to day responsibilities of the job. The best outside counselors help their clients anticipate what is on the horizon and determine whether the current approach and practices will put the company on the right trajectory.

Timeliness is an important factor in building a workable roadmap. Good business advisors understand how to foreshadow what is to come so business leaders have time to digest information and then decide. The partnership also depends on crystal clear communication and a willingness to use technological tools to improve efficiency.

Because skillful navigation involves looking both at your feet and the path ahead, teams must constantly be asking what's coming next, what's the precedent if we do X, and what are the potential costs and benefits? This is where creative problem solvers can demonstrate significant value. Nothing beats good

continued on page 3

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judgment, a great strategy, and a thoughtful plan to execute it.

4. Move beyond a transactional mindset and nurture the relationship

Good client service cannot be merely transactional, so outside counsel can truly demonstrate their worth by providing value outside the billable hours. That means making time to learn their client's business, conduct on-site visits, and make themselves available as a resource. It's also important for other members of the outside team beyond the billing partner — including associates and paralegals — to take ownership of the work.

The in-house counsel can create these connections by inviting everyone on the team to an on-site visit to learn the business and understand the goals of the project. This is an investment in the outside team, which is just an extension of the in-house team, and the work will be more efficient and effective if everyone works together as one entity. The complex legal matters businesses face today require that everyone is on board and invested in achieving the optimal outcome.

In-house and outside counsel see legal and business challenges through distinct lenses that are shaped by their respective training and approach to problems.

We need both perspectives to create innovative legal strategies. By embracing the key steps we have outlined above, lawyers can build a thriving, long-lasting inside-outside partnership that yields creative solutions for the company and its outside partners.

Authors:

Cathy Landman is the chief legal and human resources officer at Corelle Brands.

Margo Wolf O'Donnell is the partner and co-chair of the labor and employment practice group at Benesch.

ACC News

2019 ACC Annual Meeting: Rates Increase after September 25

Mark your calendars for October 27-30 in Phoenix, AZ for the 2019 world's largest event on in-house counsel. Earn up to a year's worth of CLEs, get the essential knowledge and insights you need to navigate today's increasingly complex business environment, and make meaningful connections with your in-house peers from around the globe. No other event delivers such a wealth of education and networking opportunities for corporate counsel all in one place at one time. Group discounts are available. Check out the full program schedule at am.acc.com.

Law Department Leadership: Strategic Decision Making for In-house Counsel

Making effective decisions is arguably your most critical responsibility as a professional manager. In uncertain and changing business situations, you need a practical framework to make effective decisions quickly. Attend the Law Department Leadership program (23 September, Toronto, ON) to gain influence and advance your career by learning how to make better business decisions. Register today at acc.com/LDL.

Drive Success with Business Education for In-house Counsel

To become a trusted advisor for business executives, it's imperative for in-house counsel to understand the business operations of your company. Attend business education courses offered by ACC and the Boston University Questrom School of Business to learn critical business disciplines and earn valuable CLE credits:

- Mini MBA for In-house Counsel, September 9-11, and November 4-6
- Finance and Accounting for In-house Counsel, September 23-25

Learn more and register at acc.com/BU.

Connect Your Circles… Expand Your Reach!

When your in-house peers join ACC, you create opportunities to engage with colleagues, expand your professional network, and share ideas and expertise. Now through 30 September, you are automatically entered into a us $100 monthly drawing when you recruit a new member. As an added bonus, your new recruit is automatically entered into a separate drawing, too! Learn more at acc.com/MemberConnect.

In-house Counsel Certified (ICC) Designation

If you are an in-house lawyer seeking to become proficient in the essential skills identified as critical to an in-house legal career, the In-house Counsel Certified (ICC) designation is precisely what you need. To be eligible for the designation, you'll need to participate in the ACC In-house Counsel Certification Program, which includes live instruction, hands-on experience, and a final assessment. Those who successfully complete the program will earn the ICC credential. Attend one of these upcoming programs:

- **Amsterdam, Netherlands**, September 10-13, 2019
- **Berkeley Heights, New Jersey**, November 4-7, 2019

For more information visit acc.com/certification.

Recent Programs Recap

Mindfulness for In-House Counsel: Enhancing Resiliance, Focus and Well Being

May 8, 2019

Sponsored by Wilmer Hale and the ACC-Northeast Women's Committee

An article in *Harvard Business Review* makes the case that mindfulness is a "must have" for professionals "to keep our brains healthy, to support self-regulation and effective decision-making capacities and to protect ourselves from toxic stress." Similarly, the recent Report of the Task Force on Lawyer Well-Being recommended mindfulness training, noting that "mindfulness can enhance a host of competencies related to lawyer effectiveness, including increased focus and concentration, working memory, critical cognitive skills, reduced burnout, and ethical and rational decision-making."

ACC Northeast members gained valuable tools and were introduced to the science, benefits and practice of mindfulness.

The program was conducted by **Brenda Fingold**, the Assistant Director of Workplace and Leadership Education at the Mindfulness Center at Brown University School of Public Health. Brenda spent 17 years at Hale and Dorr, where she was a litigator and the Partner Responsible for Training and Professional Development. Her experience in the fast-paced world of a large law firm coupled with her equal years of immersion in the science and practice of mindfulness give her unique and practical experience to guide lawyers in integrating mindfulness into their work and lives.

At the end of the program, Brenda led the group in a few mindfulness exercises. These mindfulness practices/techniques can be tools, strategies and inspiration to support increased ease and well-being for dealing with lifes' daily stressors.

A Crisis in Plain Sight: Tools for Mitigating the Opioid Affect in the Workplace

May 15, 2019

Sponsored by Bowditch and Dewey

The opioid crisis has resulted in not only more deaths, but also higher health care expenses, higher rates of absenteeism, reductions in job productivity, increased workers compensation and disability claims and increased safety risks in the workplace. This program held on May 15th and sponsored by Bowditch and Dewey, addressed how companies are on the frontlines of these issues when dealing with potential hires and employees who have an addiction (not limited to opioids). Discussion covered how, on the one hand, employers have a vital opportunity to help curb the epidemic and assist their employees, yet on the other hand, they face potential minefields if they do not handle the issues confronting this problem correctly and within specified legal parameters.

This panel provided employers with practical legal advice on the tools to identify signs of opioid abuse by employees, ways to proactively and re-actively address the opioid crisis in the workplace, and tips to manage the risks associated with potentially opioid addicted employees.

Panelists included Tim Van Dyck, Partner, and Amy Condon, Associate, at **Bowditch & Dewey LLP** and Dr. Ken Duckworth, Medical Director, **Blue Cross Blue Shield of Massachusetts and The National Alliance for Mental Illness**.

Are Your Opinions Protecting Your Company, Your Products and Your In-House Counsel

May 22, 2019

Sponsored by Lando and Anastasi

On May 22, 2019, Lando and Anastasi sponsored a terrific roundtable discussing strategies for international intellectual property protection and enforcement. Because all companies are increasingly required to protect and enforce their intellectual property, this discussion focused on providing hints of the "must do's, should do's, and could do's" which should be considered.

The panel consisted to Craig Smith (Lando Partner), Tonya Drake (Assistant General Counsel, iRobot), and Ben Grau (Senior Patent Attorney at Murgitroyd). The discussion was moderated by Thomas Sullivan, a partner at Lando.

The discussion was easy going, understandable, and interactive. The panel and the attendees contributed to the discussion. Attendance was good and it varied by industry and seniority level, so there was something for everyone!

And, of course, the Westin in Waltham never disappoints. Free parking, good food and a comfortable room.

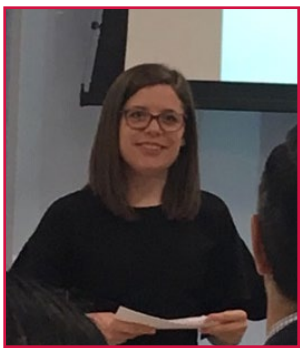
All in all, the event was a success and we thank Lando and Anastasi for their continued support of ACC Northeast.

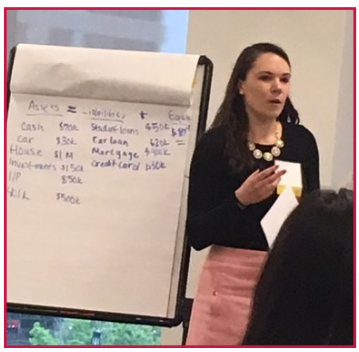
Lost In the Balance(Sheet): A Guide to Financial Accounting for In-House Counsel

Sponsored by ACC-Northeast Practice & Career Management Committee (P & CM)

May 30, 2019

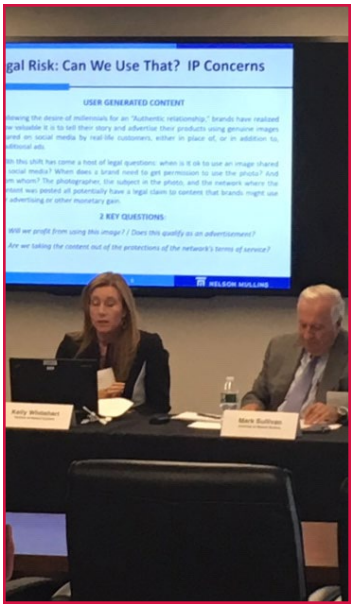
The most effective in-house attorneys are viewed not just as lawyers, but as valuable business partners who understand, and can speak to, their company's financial performance. On May 30, 2019, the Practice & Career Management Committee of the ACC Northeast Chapter, in collaboration with PwC, held an event on financial accounting. Led by the expertise of three PwC associates and PwC Partner Gregg Pilotte, attendees improved their financial literacy by learning the vocabulary, basics, and key concepts of accounting used to analyze financial performance. The event started with a quick refresher on the differences between cash accounting and accrual accounting, as well as a brief overview of GAAP. Using a case study of Amazon's financial statements, the group did a deep dive of the four main types of financial statements—the balance sheet, the income statement, the statement of cashflows, and statement of retained earnings. The PwC team also provided key tips on ways to directly add value to any conversation regarding financial accounting with corporate leadership. At the end of the event, attendees were given additional resources to take back to work, including a "cheat sheet" of key financial terms and summaries of each financial statement. With over 40 attendees, it is clear that across every industry and sector, this topic is key to in-house attorneys being valuable business partners. To build on the success of the event, the ACC Northeast Chapter and PwC are continuing discussions for additional training to build our members' accounting knowledge.





Contracts & Communication: Anticipating Risk and Effectively Communicating with the Business

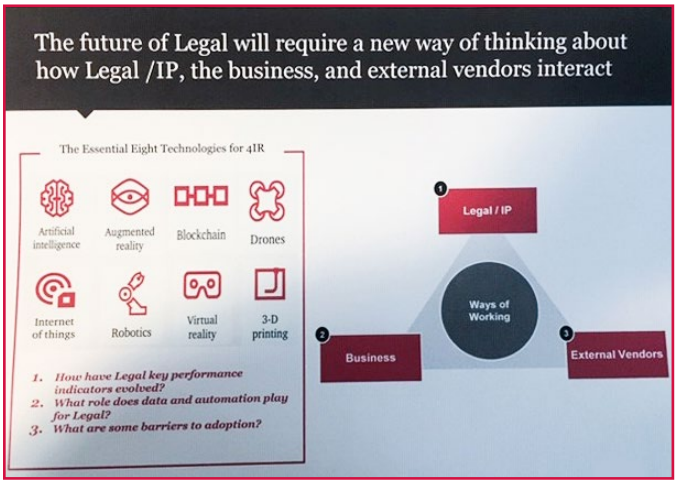
Sponsored by Nelson Mullins
June 5, 2019



On June 5, 2019, Nelson Mullins hosted a panel discussion titled "Contracts & Communication: Anticipating Risk and Effectively Communicating with the Business." The managing partner of the firm's Boston office, Peter Haley moderated the conversation, which featured partners Kelly Whitehart and Lynda Jensen, as well as counsel, Mark Sullivan, the former General Counsel of Bose Corporation. The discussion focused on minimizing risk in evolving areas of law, including digital marketing and social media. Attorney Sullivan offered specific guidance for how to discuss these risks with the business and how to communicate the analysis balancing the risks against the business objectives, to the C-suite.

3rd Annual General Counsel Roundtable

Sponsored by PwC
June 6, 2019



The Fourth Industrial Revolution (4AIR) is more than technology—as it gradually shapes how we live and work (and even play), it also ushers in a revolution of experience. ACC Northeast and PwC sponsored a ***General Counsel Roundtable Dinner*** on June 6th focused on discussing this very topic. At the event, corporate counsel leaders in the Northeast gained perspective on how legal is - and should be - reacting to this 4th industrial revolution. After a lively discussion, participants left with actionable ideas to implement in their organization. This participant-led conversation covered how:

- New technologies can impact the legal function in multiple ways, not only in how it adopts technology solutions for its own department, but how legal assists the business in adoption of technologies to support the broader business
- Incorporating technology into processes can be disruptive and risk of failure increases if there is not a clear definition of the problem to be solved
- The relationship between legal and other business functions is shaped by the structure/ culture of the company
- Establishing a "legal operations" role/team is an opportunity for resources to upskill and expand the reach of legal through the organization
- Legal deserves a seat at the table for planning and executing transformational activities, particularly those that involve new or emerging technologies
- Creating / managing a partnership between legal and the business can help embed risk management early in the adoption of technology change
- There is no "one size fits all" approach to LawTech implementation. Mapping the purpose and current activities of the legal department against key business outcomes will help frame the way forward in terms of the people, process and technology mix required to deliver efficiencies.

ACC Northeast plans to continue further discussion on this topic and others with GCs in the Fall. Stay tuned for announcements on social media and in your inbox about future GC-focused events.

ACC-Northeast Lunch/Learn Series: Hot Topics in Environmental Law

Sponsored by Beveridge & Diamond

June 13, 2019

This June, ACC Northeast, together with Beveridge & Diamond, presented a lunchtime program focusing on some of the new trends in environmental law. The first risk that the experienced panelists highlighted in their program was the development of lawsuits over per- and polyfluoroalkyl substances (PFAS). Since the 1940s, PFAS have been used in a wide range of products, including food packaging, water repellant fabrics, cleaning products, and nonstick cookware. With an increased ability to detect PFAS, litigation over contamination has drastically increased in recent years. Similarly, the next panelist explained that the general availability of scientific tools and testing equipment has significantly changed the dynamic of environmental citizen suits. Because individuals can now purchase sophisticated testing technology relatively cheaply via e-commerce platforms or even access free data such as satellite imagery via the web, it has become easier for plaintiffs to not only bring citizen suits than ever before, but also to generate scientific evidence to support their claims. Finally, sharing a different perspective, as the former lead DOJ counsel in the Volkswagen "Dieselgate" litigation, the last panelist explained what went wrong at Volkswagen as well as what companies can do to ensure a culture of corporate compliance.

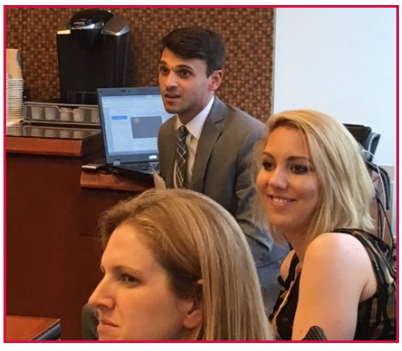
Understanding Your Brand Identity: Bridging the Gap Between Business and Legal

Sponsored by Day Pitney LLP

June 19, 2019

In the social media age where companies are online 24/7, cultivating and protecting the company's brand poses more challenges than ever. How can in-house counsel best partner with the business and marketing teams to cultivate the brand identity? What role should the legal department have in policing the brand? How can companies best utilize social media to amplify their brand messaging without running into legal trouble?

These questions and more were discussed at ACC Northeast's *Understanding Your Brand Identity: Bridging the Gap Between Business and Legal*, held on June 19th at the Law Offices of Day Pitney LLP. Alex P. Garens, a Senior Associate at Day Pitney specializing in intellectual property, led a discussion alongside Stephanie S. Lambert, VP and Associate General Counsel of Staples, and Liz Cox, Managing Attorney at Hasbro. The panelists and attendees alike shared their experiences and suggested best practices for helping the business develop and protect the brand. At the development stage, the panelists stressed the importance of the understanding the client, their view of the brand, and what they are trying to accomplish. A close understanding of the client's goals is key to developing an appropriate protection strategy, and further enables you to fulfill the broader role of a trusted advisor. If you are part of the conversation from the beginning, for example, you can advise before the client becomes attached to a particular brand. The panelists next discussed what role the legal department should play in policing the brands. It was observed that it is generally not practical for counsel to review every social media post, but the panelists agreed that Legal should provide guidance to the marketing teams and, when issues do escalate, consider advocating on behalf of the consumer. The last half of the program involved a discussion of certain branding and marketing issues that have made headlines recently, and the legal risks attendant to them. On this point, the panelists discussed customer reviews, and the increased regulatory scrutiny on companies' efforts to police them, the potential costs and benefits of taking a position on a contested social issue, and the legal challenges posed by the increasingly common use of influencers on social media.



Fireside discussion and book signing with Carol Fulp

Sponsored by Mintz and ACC Northeast Diversity & Inclusion Committee (D & I)
June 26, 2019

On June 26, 2019, the Diversity & Inclusion Committee of the ACC Northeast, and the law firm Mintz, hosted a fireside discussion and book signing with Carol Fulp at the Boston Public Library's Tea Room. Karen Morton, Senior Vice President and Deputy General Counsel of Liberty Mutual interviewed Ms. Fulp about her prior experiences leading diversity initiatives in an in-house setting, and now through her leadership role as the President and CEO of The Partnership. Ms. Fulp specifically talked about her work helping local corporations to attract, develop and retain diverse talent, as well as her work with diverse talent on an individual basis, to further develop their careers. Ms. Fulp also read excerpts from her book "Success Through Diversity: Why the Most Inclusive Companies Will Win," and signed copies for attendees at the conclusion of the discussion.

See associated article written by incoming President Gemma Dreher which appeared in ACC Docket

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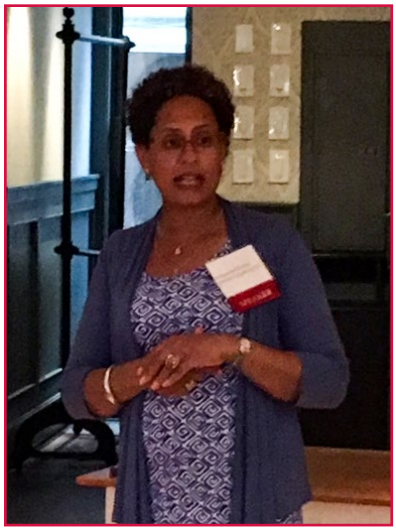
Take Charge of Your Career-Control Your Story

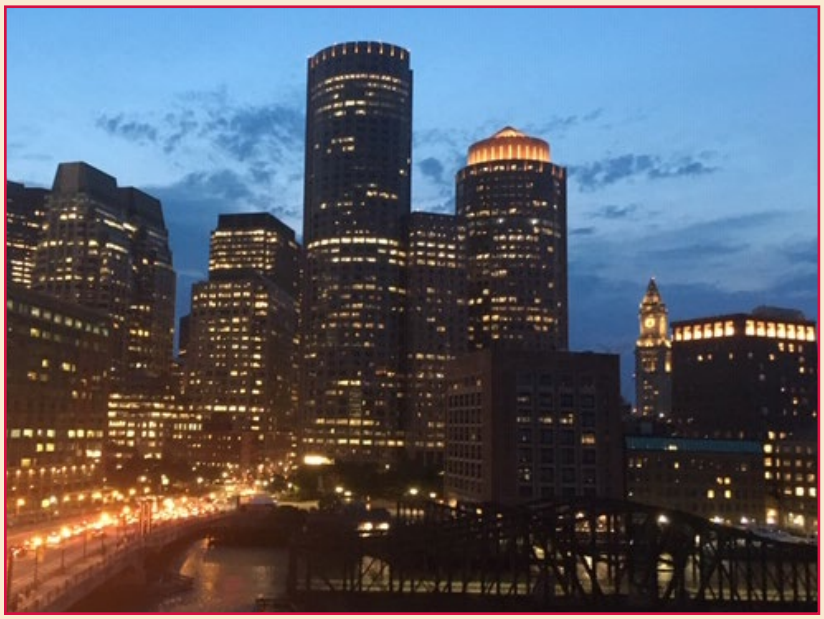
Sponsored by Wilmer Hale and ACC Northeast Womens Committee
July 17, 2019



Do you feel your career has been impacted by unconscious bias? This was the question posed by Marguerite Fletcher, a well-known diversity consultant and former in-house counsel, to attendees at a program sponsored by the ACC Northeast Women's and Next Gen Committees and Wilmer Hale. Marguerite led a discussion about leadership in the legal workforce particularly around taking charge of your career - by controlling your story regardless of your current position. Attendees considered the impact that unconscious bias has on our careers and group dynamics and how it prevents us from being our authentic selves. According to Marguerite, unconscious bias leads all of us to make up stories about ourselves and others, and such stories can influence our behavior and the behavior of others in the workplace. Ideas were generated on how to overcome such biases by, for example, leveraging (rather than minimizing) your unique differences (including race, gender, sexual orientation, religion, etc.) in networking. Attendees agreed that this program was a great opportunity to meet new people and gain inspiration from other in-house counsel.

Summerfest 2019

The roof deck of the Envoy Hotel is considered one of Boston's "hot spots" and, on July 11th, ACC-Northeast members had the opportunity to enjoy it. Over 100 ACC-Northeast members, as well as ACC-Northeast Board of Directors and law firm sponsor representatives, celebrated a warm summer evening with colleagues and friends along with a breathtaking view of the Boston skyline. The vista was spectacular during daylight, and, once the sun went down, both the skyline and the ACC-Northeast crowd came to life. All agreed that Summerfest--an event which has become an annual "must attend" event for the ACC-Northeast and its law firm sponsors--didn't disappoint again this year!



Upcoming Events

Mark your calendar and plan to attend:

ACC Northeast offers a variety of programs, webinars and events designed for our members' unique interests. Keep your eye on the Chapter Events calendar on the website and be sure to attend a few or ALL of the Chapter Programs happening in 2019.

September 10, 2019 | 1:00 PM - 2:00 PM
WEBINAR - Massachusetts Paid Family Leave Act: What Employers Need to Know Now
Sponsored by Jackson Lewis

September 10, 2019 | 5:00 PM - 7:30 PM
Important Ways the SEC has Simplified Reporting Requirements
Sponsored by Sullivan

September 17, 2019 | 5:00 PM - 7:30 PM
Ethics Program in NH
Get Your Head "Out of the Sand" and Into the Cloud: In-house Counsel's Duty of Technology Competence

September 18, 2019 | 5:00 PM - 7:30 PM
Limiting Risk and Leveraging Opportunities in a Counterparty's Financial Distress
Sponsored by Mintz

September 26, 2019 | 7:30 AM - 10:00 AM
Breakfast Program in Framingham
Managing External Counsel: What Do You Do When You Hire the Rockstar But Get the Roadie?
Sponsored by Bowditch

October 1, 2019 | 4:30 PM - 7:30 PM
Navigating a Cross-Border Mergers & Acquisitions Deal
Sponsored by McDermott Will & Emery

October 2, 2019 | 5:00 PM - 7:30 PM
Ethics Program in VT
Get Your Head "Out of the Sand" and Into the Cloud: In-house Counsel's Duty of Technology Competence

October 10, 2019 | 1:00 PM - 2:00 PM
SAVE THE DATE Webinar
Sponsored by Seyfarth Shaw LLP

October 16, 2019 | 5:00 PM - 7:30 PM
SAVE THE DATE for a Women's Program
Sponsored by Womens Committee and WilmerHale

October 17, 2019 | 12:00 PM - 2:00 PM
Oct Lunch/Learn
Contract Lifecycle Management
Sponsored by FTI Consulting, Inc

October 22, 2019 | 5:00 PM - 7:30 PM
SAVE THE DATE for our Ethics Program in RI
Get Your Head "Out of the Sand" and Into the Cloud: In-house Counsel's Duty of Technology Competence

October 24, 2019 | 5:00 PM - 7:30 PM
SAVE THE DATE for a Diversity & Inclusion Program
Sponsored by D & I Commiittee and Mintz

October 30, 2019 | 5:30 PM - 8:00 PM
Lawyers with Empathy: Applying Design Thinking to In-house Law Practice
Sponsored by P & CM Committee

Bring a Guest: Non ACC Members are allowed to attend one Program per year. Please invite your in-house friends and colleagues to any of the above.

SAVE THE DATE:

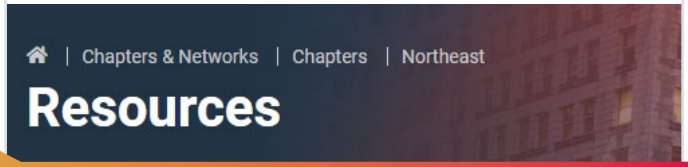
Mark Your Calendar for the
Corporate Counsel Institute (CCI)
on November 13, 2019

The half-day program will be held at the offices of Ropes & Gray in downtown Boston.

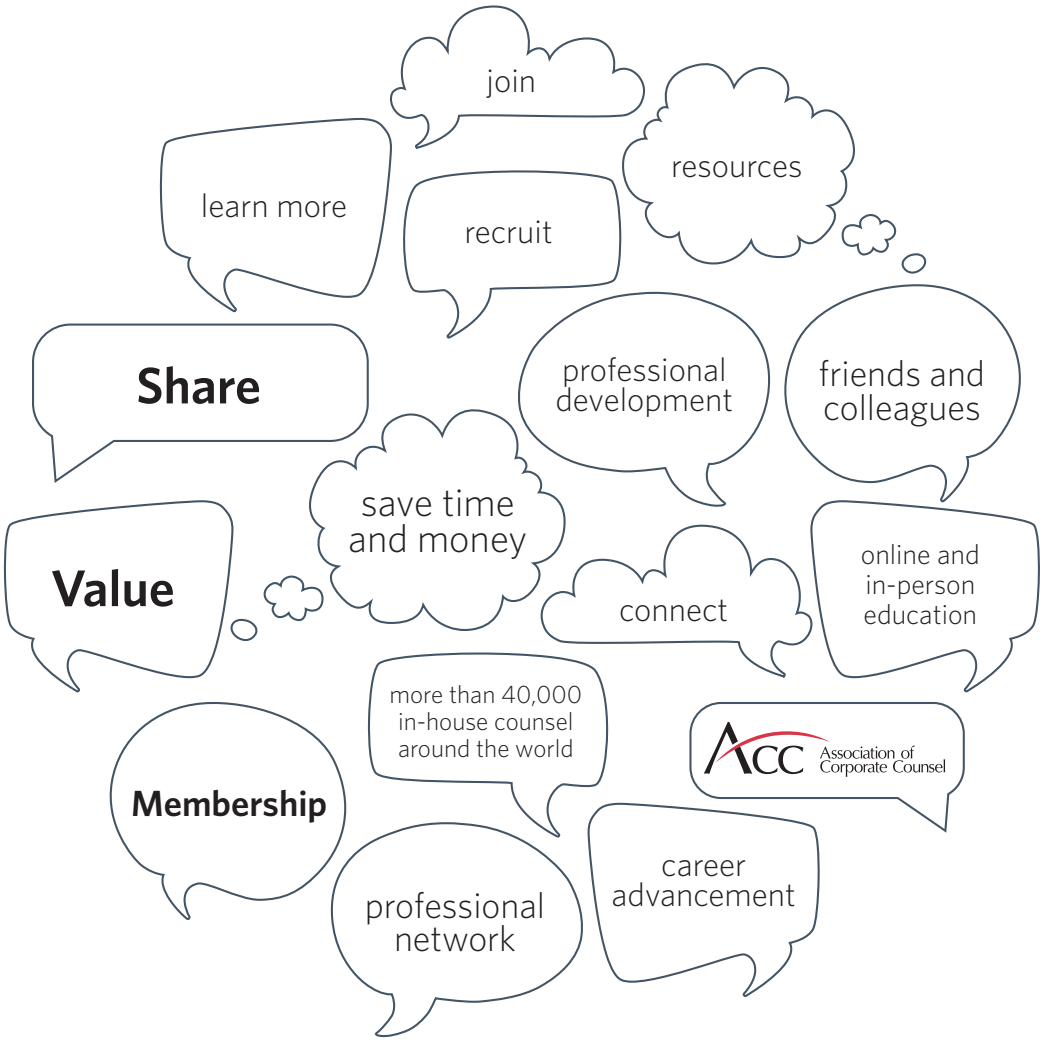
Look for the invitation with further details in September.

Missed an Event or Webinar

Materials and/or recordings are uploaded one week after each event/webinar. For your convenience, they will be posted under "Resources" at the following link: https://www.acc.com/chapters-networks/chapters/northeast/resources



Share the Value of Membership



You know the value of ACC membership. It saves you time and money, provides world-class professional development, and connects you with more than 40,000 in-house counsel around the world.

Invite your in-house friends and colleagues to become members of ACC by sharing how ACC made a difference in your career.

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Out & About with NEXT GEN

A group of ACC-Northeast runners/walkers recently participated in the *Lawyers Have Heart 5K Road Race* in June.

See you at the ANNUAL Meeting, Oct 27-30 in Pheonix Arizona:

Several of our Members will be presenting:

Marjory Robertson
AVP & Senior Counsel
Sun Life Financial

805 - Paid Family and Medical Leave Laws Are Coming! Practical Tips to Help You Prepare

Stephanie Lambert
Vice President, Associate General Counsel
Staples Inc.

708 - Managing Spend and Showing Value

Scott Samuels
SVP, General Counsel
BeiGene, Ltd.

808 - Preparing to Sell Your Company: How to Ensure a Smooth Process

Karen Valentine
Chief Legal Officer and General Counsel
Constellation Pharmaceuticals

312 - Opportunities and Emerging Risks for Building a Successful Legal Department in an Early-stage Company

608 - Implementing an Effective Compliance Program with Limited Resources

Maria Buckley
General Counsel
Joslin Diabetes Center

311 - Navigating Ethical Landmines: Protecting your CEO, C-Suite and Board

Nicole Forbes
Deputy General Counsel
Globalization Partners

414 - Risky Business: Exploring Termination Risk in Various Countries

Marissa Martin
Associate General Counsel
Brookline Bancorp, Inc.

203 - Coaching Clinic

Patrick Jones
Vice President, Associate General Counsel
Fidelity Investments

109 - Technology Basics: The Tech 101 Primer

PLUS…….we will be hosting a Chapter Get together on Monday night – details to come in invite closer to date but put it in your calendar. It will take place right after the Exhibit hall closes on first day!

CANYON CAFE
A SOUTHWESTERN GRILL

Welcome New and Renewing Members!

Please help us welcome the following Members who joined within the last few months:

Jenna Andrews
Iron Mountain

Doug Barry
Alexion Pharmaceuticals, Inc.

Alanna Barton
BOX Exchange LLC

Hannah Bass
Maine Drilling and Blasting, Inc.

Giuseppe Bellavita
Kronos Incorporated

Sheryl Berkowitz
Kronos Incorporated

Blaire Bernard
Iora Health

Anthony Bolzan
Fraen Corporation

Bethany Boucher
Bluebird Bio, Inc.

Elizabeth Brodeur
Safety Insurance Company

Brent Canning
Magic Memories

Jarett Carter
Kronos Incorporated

Sara Castegini
Bluebird Bio, Inc.

Jason Cenicola
Kronos Incorporated

Josephine Chin
Tufts Health Plan

Eric Chu
Iron Mountain

Jason Cole
Bluebird Bio, Inc.'

Joseph Conti
New Hampshire Ball Bearings, Inc

Jennifer Couture
Alexion Pharmaceuticals, Inc.

David Cunningham
Kronos Incorporated

Adam Davey
Acceleron Pharma Inc.

John DeLuca
Kronos Incorporated

Stephanie Doan
Johnny Rockets

Sean Donnelly
Forward Financing

Timothy Douros
Bluebird Bio, Inc.

Michael Fleischer
Fortive Corporation

Suzanne Foster
Panera Bread Company

Helen Fu
Bluebird Bio, Inc.

Halley Gilbert
Ironwood Pharmaceuticals Inc.

Amy Goodridge
Electronics for Imaging, Inc.

Max Grinberg
Athenahealth, Inc.

Kelly Huffman
Poseidon Water

Laura Ice
Textron Inc.

Anli Jiao
Third Sector New England, Inc.

Kerry Jung
National Life Group

Teresa Jurgensen
Bluebird Bio, Inc.

Spurti Kanekar
CarGurus Inc.

Joseph Kenny
ImmunoGen, Inc.

Donna Killmon
Nuance Communications Inc.

Anelise Lago
The RMR Group

Kathryn Lazares
Berkshire Residential Investments

Quan Le
Kronos Incorporated

Stephen Longton
Centerline Communications

Frank Lucchesi
MassMutual International LLC

Carissa Mann
Wolters Kluwer Health

Noreen Martin
Translate Bio, Inc.

Stephanie Masiello
Unidine Corporation

Elizabeth McCarron
Kronos Incorporated

Michael McDonald
Bluebird Bio, Inc.

Andrene McDowall
Piaggio Fast Forward, Inc.

Alan McKenna
Wahlburgers

Andrew Medeiros
Cengage Learning, Inc.

Melissa Mong
Sensata Technologies, Inc.

Philip Nickson
Momenta Pharmaceuticals Inc.

Amanda Noel
New Hampshire Ball Bearings, Inc

Sandra Nunley
Adobe Inc.

Tuck OBrien
Tilson Technology Management

Vinit Patel
BILT 4 LIFE, Inc.

Joseph Peplowski
Fortive Corporation

Shagha Russell
Prime Automotive Group

Laura Secor
Kronos Incorporated

Robert Steinberg
Kronos Incorporated

Abim Thomas
Vertex Pharmaceuticals Incorporated

Jamie Vanaria
United Technologies Aerospace Systems

Lauren Wetzonis
Kronos Incorporated

If you forgot to renew please email membership@acc.com.

Membership News:

We ask all Members to help us populate this section by sending us their individual along with all of their legal staff's professional achievements to juliesduffy@gmail.com so they may be included in this section. New jobs, promotions, awards, kudos to in-house colleagues, or anything else you think peers should be congratulated make for strong additions.

ACC Northeast member **Cristina Gonzalez**, CLO of Staples, Inc. has been nominated to serve on the 2020 ACC Board of Directors. Elections will be held at the the board meeting on Oct 27th in Phoenix. Christina has been an active member since 2006.

ACC Value Challenge Champion

We are thrilled to announce that the legal department of **MassMutual** has been recognized as a 2019 Value Champion.

To read more about their winning initiative https://www.acc.com/2019-value-champion-massmutual-0

COMMITTEE MEMBER/ VOLUNTEERS WANTED.

We are always looking for volunteers to help with our various committees and activities. Please let us know if you would be interested in volunteering a small amount of your time to help keep our chapter running strong. We will work with you to line you up with a project that interests you! Here is a list of our current committees and their chairpersons. Contact James Coughlin, NEXT GEN Committee for more information.

Communications Committee
Stephanie Lambert

Diversity & Inclusion Committee
Robin Walker

Membership Committee
Kathleen Burke

Next Gen Committee
James Coughlin

Practice & Career Management Committee
Sharon Kamowitz

Pro Bono/Community Service Committee
Christine Hughes

Programs Committee
Helen Tsingos &
Melinda Burrows

Women's Committee
Marisa Murtagh

LET US KNOW...

- What ideas do you have for program topics?
- How can we help you make the most of your ACC membership?
- Would you like to be more involved, serve on a Committee?
- Do you know someone interested in joining?
- Do you have some news you would like to share with your in-house colleagues?
- What types of networking event would you attend?
- Are you new to the area?

Email your comments to
juliesduffy@gmail.com

We would like to acknowledge and thank our 2019 sponsors

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A Special Thanks....

To our retiring Board Member, Brian Berube formerly GC at Cabot Corp on his appointment as SVP and GC at Axalta Coatings, in Philadelphia. We will miss seeing Brian at our Board Meetings but wish him luck in his new position.

ACC Northeast Board of Directors

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CLO & General Counsel
Constellation Pharmaceuticals
Karen.valentine@constellationpharma

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jeff.levinson@netscout.com

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gemma.dreher@td.com

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ian.hecker@middlesexbank.com

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mmurtagh@statestreet.com

Board of Directors

Kathleen F. Burke
General Counsel
MKS Instruments, Inc.
kathleen_burke@mksinst.com

Tavares Brewington
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Tavares.brewington@biogen.com

James Coughlin
Senior Managing Legal Counsel
Dell Technologies
james.coughlin@rsa.com

Paul G. Cushing
Legal Counsel
Partners Healthcare
pcushing@partners.org

Claudia J. Gilman
Founder and Principal
Novara Global Consulting LLC
claudia.j.gilman@gmail.com

Charles J. Gray
VP and General Counsel
Teradyne, Inc.
Charles.gray@teradyne.com

Krish Gupta
Senior VP and Deputy GC
DELL
Krish.gupta@dell.com

Leonard Ho
Division Counsel
Zipcar, Inc.
lho@zipcar.com

Christine Hughes
VP and General Counsel
Emerson College
christine_hughes@emerson.edu

Laurence Lewis
VP, Assoc. General Counsel
Care.com, Inc
llewis@care.com

Sharon Kamowitz
Assistant Privacy Officer
Fresenius Medical Care North America
Sharon.kamowitz@fmc-na.com

Stephanie Shores Lambert
VP & Assoc. General Counsel
Staples, Inc.
stephanie.shoreslambert@staples.com

Paul C. Nightingale
Senior VP & General Counsel
HP Hood LLC
paul.nightingale@hphood.com

James W. Peck
VP and General Counsel
Cognex Corporation
Jim.peck@cognex.com

Helen Tsingos
Senior Counsel
Casa Systems, Inc
helen.tsingos@gmail.com

Robin A. Walker
Vice President, Head of Legal
Casebia Therapeutics
robin.walker@casebia.com

Jamie C. Whitney
Senior Vice President and Senior
Managing Counsel
State Street Bank and Trust
jcwhitney@statestreet.com

Danette Wineberg
Adjunct Professor
UNH School of Law
dwineberg@comcast.net

Executive Director
Julie Duffy
juliesduffy@gmail.com